



# Emerging Market Liberalization and Monetary Control

Bill B. Francis

Rensselaer Polytechnic Institute

Delroy M. Hunter

University of South Florida

Patrick J. Kelly

New Economic School

## Central Question(s)

- To what extent are monetary policy authorities in emerging markets able to influence their economies following financial market liberalization?
  - Does openness to foreign investment reduce the impact of monetary policy shocks?

# Benefits of Liberalization

By opening to foreign investment emerging markets can benefit from:

- Greater access to capital [Henry (2000), Mitton (2006)]
- At a lower cost [Chari and Henry (2004), Bekaert and Harvey (2000), de Jong and de Run (2005)]
- Spurs economic growth [Bekaert, et al (2001, 2009), Quinn and Toyoda (2008)]

# Costs of Liberalization

But **with access to foreign capital**, firms may become

- less sensitive to local monetary policy
  - Reducing the ability of monetary policy authorities to influence macroeconomic targets
- and more sensitive to foreign policy
  - Foreign policy may not be the best policy for the local economy

# The Impossible Trinity

- Reasons to think retaining control might be a challenge
  - The “Impossible Trinity” (Obstfeld, Shambaugh, Taylor, 2005)
    - Integration
    - ~~Exchange rate stability~~ — Calvo et al. (2002, 2003)
    - Monetary control

## Related Literature: Effect of Monetary Policy

- **Monetary policy shocks** affect stock returns **within** the **U.S.** [Rozeff (1974), Geske and Roll (1983), Kaul (1987)]
- **Developed market** stock prices are **affected** by **U.S.** monetary policy
  - Conover, Jensen and Johnson (1999),
  - But it depends on financial linkages [Wongswan (2005)]
- **Emerging stock** markets **react significantly** to **U.S.** monetary policy shocks [Hausman and Wongswan (2006), Ehrmann and Fratzscher (2006)]

## Questions not addressed by prior literature:

1. Are local emerging markets influenced by local monetary policy above and beyond the influence of foreign monetary policy post liberalization?
  - Yes, in 18 of 25 markets one standard deviation increase in local policy rates an average 2.07% decline in the local market.
  - Confirming prior literature, U.S. monetary policy influences 11 of 25.
2. Are firms open to foreign investment investment in emerging markets influenced by local (and foreign) monetary policy?
  - Yes, in 16 of 23 markets local policy affects investable stock compared to 10 of 21 for non-investable.
  - consistent with an “efficiency” effect
    - Cross country results consistent: more developed and more internationally integrated markets are more sensitive to local policy.

## Findings (continued)

3. Are firms closed to foreign investment in emerging markets influenced by foreign (and local) monetary policy?
  - 7/21 sensitive to U.S. policy
  - 10/21 sensitive to local policy



# Data and Methodology

# The Data

- S&P's Emerging Markets Database (EMDB)
  - Global Index – returns to all stocks in a given market
  - Investible Index – returns to stocks open to foreign ownership
    - Bae, Chan and Ng (2004) find that 25% to 35% of the smallest size quintile is in the non-investable category.
  - Non-Investible index following Boyer, Kumagai, and Yuan (2006)

$$r_{Nt} = \frac{MV_{Gt-1} \times R_{Gt} - MV_{It-1} \times R_{It}}{MV_{Gt-1} - MV_{It-1}}$$

- Liberalization Dates
  - Bekaert, Harvey, and Lumsdaine (2002)

# Data: Monetary Policy Proxies

- Interest rates chosen based on Calvo and Reinhart (2002) survey of policy targets
  - Loayza and Schmidt-Hebble (2002) and Kamin, Turner and Van't dack (1998) note that with liberalization short term interest rates become the primary tool of monetary policy
    - Even if not the only tool, market-based interest rates will reflect these changes [Obstfeld et al. (2005)]
  - 1. the interbank interest rates,
  - 2. discount rate
  - 3. Treasury bill rate
  - 4. money market rate
  - 5. 10-year government bond rate
- All from Datastream
  - (changes Winsorized at 5<sup>th</sup> and 95<sup>th</sup> percentile)

# Methodology: Measuring Monetary Policy Shocks

## Best Practices

- Structural Vector Auto Regression (SVAR) [Christiano Eichenbaum, and Evans (1999), Kim and Roubini (2000)]
  - Model expectation of monetary policy changes as function of:
    - Log Oil prices (oil) x 100
    - Log first difference Fed Funds Rate (FF)
    - Log first difference Industrial Production (IP) x 100
      - Where IP unavailable we use manufacturing. In Argentina and Venezuela crude petroleum production.
    - Inflation (inf) (Log first difference in CPI)
    - Log first difference of annualize Local Monetary Policy rate (LMP)
    - Log first difference of Exchange rate (FX) in US/local x 100
    - Real market return (Ret): Log first difference of index deflated by local inflation
      - Oil, output and CPI are seasonally adjusted

# Question 1

1. Are local markets influenced by local monetary policy above and beyond the influence of foreign monetary policy post liberalization?

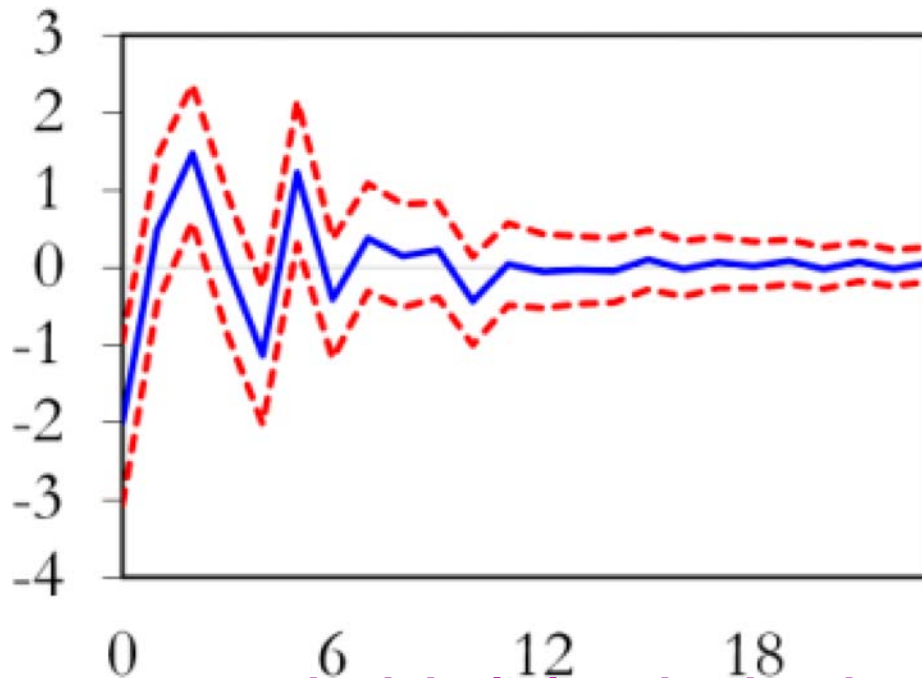
Here I report only the first period

- Impulse response of returns to local and foreign monetary policy

# Example Impulse Response

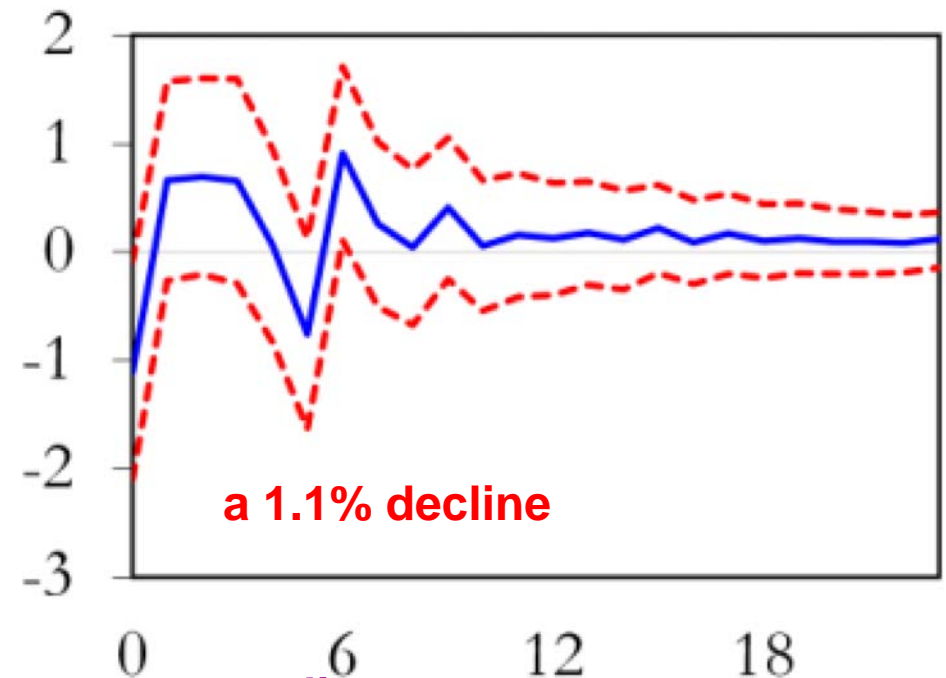
- Brazil

Response of Returns to  
*Local Monetary policy*



a one standard deviation shock to local monetary policy  
results in a 2% decline in stock prices

Response of Returns to  
*U.S. Monetary policy*



[Tech details](#)

# Local authorities influence (whole) local markets

| Response of Returns to           |                             |                       |                      | Response of Returns to        |                             |                       |                      |
|----------------------------------|-----------------------------|-----------------------|----------------------|-------------------------------|-----------------------------|-----------------------|----------------------|
| Country                          | Local Monetary Policy Proxy | Local Monetary Policy | U.S. Monetary Policy | Country                       | Local Monetary Policy Proxy | Local Monetary Policy | U.S. Monetary Policy |
| <i>Central and South America</i> |                             |                       |                      | <i>Middle East and Africa</i> |                             |                       |                      |
| Argentina                        | IB                          | -3.079♠               | 0.189                | Israel                        | TB                          | -2.296♠               | 0.793                |
| Brazil                           | IB                          | -2.000♠               | -1.107♠              | Jordan                        | DR                          | -0.068                | -0.351               |
| Chile                            | IB                          | -1.628♠               | -1.076♠              | South Africa                  | GB                          | -2.324♠               | -1.262♠              |
| Colombia                         | DR                          | -0.6                  | -3.510♠              | <i>Europe</i>                 |                             |                       |                      |
| Mexico                           | IB                          | -0.713♠               | -0.945               | Czech                         | IB                          | 0.712                 | -0.685               |
| Peru                             | DR                          | 0.118                 | -0.285               | Greece                        | TB                          | -2.641♠               | -0.246               |
| Venezuela                        | MM                          | -2.308♠               | -1.949♠              | Hungary                       | TB                          | -1.165♠               | -1.674♠              |
| <i>Asia</i>                      |                             |                       |                      | Poland                        | MM                          | -2.708♠               | -1.342♠              |
| India                            | DR                          | -0.458                | -1.011♠              | Portugal                      | DR                          | -0.505                | 2.442♠               |
| Korea                            | MM                          | -1.142♠               | 0.493                | Russia                        | IB                          | -2.999♠               | 0.549                |
| Malaysia                         | TB                          | -1.944♠               | -0.355               | Slovakia                      | IB                          | -1.193♠               | -2.056♠              |
| Pakistan                         | MM                          | -1.753♠               | 1.118                | Turkey                        | MM                          | -4.803♠               | -1.489♠              |
| Philippines                      | IB                          | -1.214♠               | -0.673               |                               |                             |                       |                      |
| Taiwan                           | IB                          | -0.676                | 0.324                |                               |                             |                       |                      |
| Thailand                         | IB                          | -1.290♠               | -1.908♠              |                               |                             |                       |                      |

Whole market sensitive to local policy: 18/25 markets (average -2.07%)

U.S. Policy: 11/25 markets (average -1.32%)

[robustness](#)

# Decomposing Whole Market Returns

- Are firms open to foreign investment investment influenced by local (and foreign) monetary policy?
- Are firms closed to foreign investment influenced by foreign (and local) monetary policy?
- Is the sensitivity of the market return to local policy a driven by non-investable stock?
- Same SVARs only with investable and non-investable indices
  - Too few observations to jointly estimate



# Investable Response to Monetary Policy Shocks

| Country                          | Response of Returns to Local Monetary Policy Coefficient | Response of Returns to U.S. Monetary Policy Coefficient |
|----------------------------------|--|---|
| <i>Central and South America</i> |  |   |
| Argentina                        | -3.090♠  | 0.163   |
| Brazil                           | -2.326♠  | -1.613♠   |
| Chile                            | -1.645♠  | -1.074♠   |
| Colombia                         | -0.368   | -3.340♠   |
| Mexico                           | -1.730♠  | -0.21   |
| Peru                             | -0.012   | -0.236  |
| Venezuela                        | -0.591   | -1.571  |
| <i>Asia</i>                      |  |   |
| India                            | -0.471   | -0.136  |
| Korea                            | -1.070♠  | 0.466   |
| Malaysia                         | -1.957♠  | -0.311  |
| Philippines                      | -1.584♠  | -0.566  |
| Taiwan                           | -0.654   | 0.353   |
| Thailand                         | -1.229♠  | -1.772♠   |

| Country                       | Response of Returns to Local Monetary Policy Coefficient | Response of Returns to U.S. Monetary Policy Coefficient |
|-------------------------------|--|---|
| <i>Middle East and Africa</i> |  |   |
| Israel                        | -2.293♠  | 0.766   |
| Jordan                        | -0.388   | -0.620♠   |
| South Africa                  | -2.296♠  | -1.261♠   |
| <i>Europe</i>                 |  |   |
| Czech                         | 0.738  | -0.644  |
| Greece                        | -2.779♠  | -0.127  |
| Hungary                       | -1.224♠  | -1.630♠   |
| Poland                        | -2.695♠  | -1.335♠   |
| Portugal                      | -0.869♠  | -0.571  |
| Russia                        | -3.354♠  | 0.743   |
| Turkey                        | -4.729♠  | -1.397  |

16/23 sensitive to local policy  
8/23 sensitive to U.S. policy

# Non-Investable Response to Monetary Policy Shocks

| Country                          | Response of Returns to Local Monetary Policy Coefficient | Response of Returns to U.S. Monetary Policy Coefficient |
|----------------------------------|--|---|
| <i>Central and South America</i> |  |   |
| Argentina                        | -2.229♠  | 0.802   |
| Brazil                           | -1.844♠  | -1.199♠   |
| Chile                            | -0.378   | 0.374   |
| Colombia                         | -0.454   | -4.740♠   |
| Mexico                           | -0.305   | -0.315  |
| Peru                             | 0.461  | -0.308  |
| <i>Asia</i>                      |  |   |
| India                            | -0.648   | -0.135  |
| Korea                            | -1.530♠  | 0.195   |
| Malaysia                         | -1.817♠  | -0.649  |
| Philippines                      | -0.945   | -0.905♠   |
| Taiwan                           | -0.662   | 0.258   |
| Thailand                         | -1.370♠  | -2.011♠   |

| Country                       | Response of Returns to Local Monetary Policy Coefficient | Response of Returns to U.S. Monetary Policy Coefficient |
|-------------------------------|--|---|
| <i>Middle East and Africa</i> |  |   |
| Israel                        | -3.635♠  | -0.272  |
| Jordan                        | 0.146  | -0.147  |
| <i>Europe</i>                 |  |   |
| Czech                         | -0.239   | -1.159♠   |
| Greece                        | -3.238♠  | -1.810♠   |
| Hungary                       | -1.716♠  | 0.325   |
| Poland                        | -1.219♠  | -1.609♠   |
| Portugal                      | -0.76  | -0.069  |
| Russia                        | -2.095♠  | 0.936   |
| Turkey                        | -1.557   | -0.933  |

10/21 sensitive to local policy  
7/21 sensitive to U.S. policy

# Summing up Investable and Non-investable results

- Local policy affects both
  - Investable
  - Non-investable
- Local policy has a more pronounced effect on investable stock
  - Efficiency effect? Consistent with Reese and Weisbach (2002)
    - firms enter foreign markets to raise more local capital.
- Shows that the sensitivity to U.S. Monetary policy is not solely driven by the investable component.
  - Contribution over Hausman and Wongswan (2006), Ehrmann and Fratzscher (2006)

# Differences between Non-Investables and Investables

- Are investable stock more responsive to local monetary policy shocks?
  - Insufficient power to model both series in an SVAR
- We difference the two series and model:
  - Non-Investable minus investable
  - **Positive** means Investable as a stronger effect
  - **Negative** means Non-Investable has a stronger effect

# Non-Investable Minus Investable

|                           | Response of Returns to Local Monetary Policy | Response of Returns to U.S. Monetary Policy |  |  | Response of Returns to Local Monetary Policy | Response of Returns to U.S. Monetary Policy |
|---------------------------|--|---|--|--|--|---|
| Country                   | Coefficient                                  | Coefficient                                 |  | Country  | Coefficient                                  | Coefficient                                 |
| Central and South America |  |   |  | Middle East and Africa   |  |   |
| Argentina                 | -0.846                                       | 0.134                                       |  | Israel   | -0.846                                       | 0.134                                       |
| Brazil                    | 0.804  | 0.030                                       |  | Jordan   | 0.804  | 0.030                                       |
| Chile                     | 1.218♠                                       | 0.401                                       |  | Europe   |  |   |
| Colombia                  | -0.674                                       | -0.339                                      |  | Czech  | 0.142  | 1.000                                       |
| Mexico                    | 1.142♠                                       | 0.150                                       |  | Greece   | -0.029                                       | -1.940♠                                     |
| Peru                      | 0.269  | 0.106                                       |  | Hungary  | 1.024♠                                       | 0.956♠                                      |
| Asia                      |  |   |  | Poland   | 0.887  | -0.896                                      |
| India                     | -0.129                                       | 0.035                                       |  | Portugal   | 0.603♠                                       | 0.868♠                                      |
| Korea                     | -0.433♠                                      | -0.552♠                                     |  | Russia   | 1.755♠                                       | 0.484                                       |
| Malaysia                  | 0.065  | -0.217                                      |  | Turkey   | -1.429                                       | 0.324                                       |
| Philippines               | 0.443  | -0.311                                      |  | In 5 markets Investable stock more sensitive to local monetary policy shocks |  |   |
| Taiwan                    | 0.032  | -0.068                                      |  |  |  |   |
| Thailand                  | -0.145                                       | -0.211                                      |  |  |  |   |

# Conclusion

- Local monetary policy is a factor that affects the entire market in 18 of 25 markets: 2.07% decline for a 1 standard deviation shock
  - Not driven by non-investable stock
    - When different – investable are more sensitive
  - US policy does not dominate local policy
- It appears there are externalities to liberalization that
  - Investable stocks are more sensitive to local policy, but
  - non-investable stock to respond to foreign policy as if they too were investable in a few (7) markets